

**Community Shares of Wisconsin
Balance Sheet
DRAFT December 31, 2022**

ASSETS		
	<i>Current Year - Draft</i>	<i>Previous Year</i>
<i>Current Assets</i>		
Cash Checking	\$ 452,626.25	657,341.30
Cash & CDs BdDesignated	172,510.75	161,506.74
Accounts Receivable	182,732.95	91,053.75
Contracts Receivable	11,363.03	12,568.51
Private Pledges Receivable	33,266.65	36,678.42
Public Pledges Receivable	36,196.03	35,117.88
Prepaid Expenses	10,593.08	11,692.45
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Total Current Assets	899,288.74	1,005,959.05
<i>Property and Equipment</i>		
Capital Equipment	29,418.50	29,418.50
Accum Depreciation--Equip	(23,559.74)	(18,561.91)
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Total Property and Equipment	5,858.76	10,856.59
<i>Other Assets</i>		
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Total Other Assets	0.00	0.00
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Total Assets	\$ 905,147.50	1,016,815.64
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 LIABILITIES AND CAPITAL		
<i>Current Liabilities</i>		
Accounts Payable	\$ 14,070.36	24,721.28
Due to Contracts	0.00	0.00
Deferred Revenue	67,657.66	133,528.56
CSW Gen'l/Corp Distr Payable	52,750.75	25,287.50
Distributions Payable	55,629.56	70,885.74
CSUSA Campaign Payable	0.00	49.92
Accrued Vacation	12,334.20	13,315.36
Accrued Wages	0.00	2,232.10
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Total Current Liabilities	202,442.53	270,020.46
<i>Long-Term Liabilities</i>		
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Total Long-Term Liabilities	0.00	0.00
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Total Liabilities	202,442.53	270,020.46
<i>Capital</i>		
Net Assets-Unrestricted	367,493.60	241,262.95
Net Assets-Temp. Restricted	103,000.00	79,000.00
Net Assets-UnrestrictedBequest	103,790.83	103,790.83
Undesignated Dist-BdDesignated	35,000.00	35,000.00
Capital Equipment-BdDesignated	15,000.00	15,000.00
Operating Conting-BdDesignated	122,510.75	122,185.59
Net Income	(44,090.21)	150,555.81
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Total Capital	702,704.97	746,795.18
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Total Liabilities & Capital	\$ 905,147.50	1,016,815.64
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Community Shares of Wisconsin
Income Statement with previous year
DRAFT For the Twelve Months Ending December 31, 2022

	Current Mo This Year	YTD This Year	Budget This Year	Current Mo Last Year	YTD Last Year	Budget Last Year
Revenues						
Membership Dues	\$ 5,500.00	\$ 54,200.00	\$ 54,000.00	\$ 12,600.00	\$ 66,750.00	\$ 50,600.00
Center Membership	1,000.00	13,675.00	16,300.00	1,700.00	7,200.00	7,200.00
Private Campaigns	44,655.11	296,853.88	292,171.00	71,442.01	377,175.63	374,169.00
Public Campaigns	68,405.05	364,459.63	370,208.00	83,506.87	386,540.59	399,936.00
CSW General	141,207.13	327,088.74	325,000.00	147,613.96	434,530.02	300,000.00
Contributions to Endowment	0.00	0.00	0.00	0.00	2,750.00	0.00
Corporate Donations	13,002.81	66,946.67	55,000.00	7,206.63	63,275.40	55,000.00
The Big Share Revenue	0.00	390,913.45	390,000.00	0.00	457,506.16	458,056.00
In-Kind Contributions	3,557.77	3,557.77	3,825.00	11,381.42	11,381.42	3,825.00
Awards Celebration	0.00	13,125.00	10,000.00	7,830.00	21,479.00	15,000.00
Grants	39,000.00	115,000.00	85,000.00	105,000.00	115,000.00	55,000.00
Interest Income	70.92	325.16	150.00	8.08	165.80	600.00
Contract Services	0.00	21,743.00	21,710.00	0.00	29,779.87	29,465.00
Round Up	2,502.78	15,035.99	20,000.00	2,587.94	18,178.57	20,000.00
CHIP Revenue	82,896.95	313,509.12	310,000.00	84,245.34	307,198.12	305,000.00
Total Revenues	401,798.52	1,996,433.41	1,953,364.00	535,122.25	2,298,910.58	2,073,851.00
Expenses						
Personnel	31,729.45	419,663.67	446,500.00	41,483.49	461,240.53	456,210.00
Employee Benefits	3,756.82	50,271.32	86,600.00	6,114.30	68,690.16	72,600.00
401(k) Employer Contributions	3,411.34	17,881.83	20,850.00	4,907.66	18,819.79	20,850.00
Hiring	0.00	1,930.20	1,000.00	0.00	521.10	1,000.00
Payroll Tax	2,504.88	31,499.61	36,180.00	537.14	30,408.05	34,050.00
Rent	0.00	50,456.28	48,770.00	0.00	58,233.26	58,800.00
Utilities	248.47	6,977.62	8,400.00	537.58	7,153.78	8,400.00
Telephone/Internet	726.25	9,953.00	10,800.00	539.25	6,741.00	6,750.00
Liability & Other Insurance	(1,219.00)	3,047.00	4,930.00	(646.00)	4,123.00	4,930.00
Sunde Blockstein Sundber Grant	0.00	6,000.00	6,000.00	0.00	6,000.00	3,000.00
Contributions to Endowment	0.00	0.00	0.00	0.00	2,750.00	0.00
Bank, Credit Card & Other Fees	1,136.09	5,371.31	6,180.00	1,527.73	6,158.38	3,780.00
Tech/Equip/Furn	663.63	16,301.98	19,272.00	1,373.33	44,594.29	47,010.00
Depreciation	4,997.83	4,997.83	3,700.00	4,136.91	4,136.91	3,700.00
Advertising	2,038.93	24,605.01	25,000.00	1,680.45	30,017.46	30,000.00
Copying	325.02	3,414.58	3,420.00	891.26	3,286.64	4,370.00
Postage	1,147.22	7,462.06	8,090.00	1,695.01	8,295.75	8,420.00
Printing	4,018.80	14,906.50	13,850.00	5,104.89	21,275.97	14,250.00
Professional Services	18,887.66	136,483.75	110,000.00	22,776.91	139,363.36	88,500.00
Subscriptions/Dues	186.58	19,948.69	20,545.00	515.93	20,267.14	17,985.00
Supplies	3,022.50	16,871.72	16,425.00	3,697.51	19,945.16	25,325.00
Training/Travel	52.50	4,020.99	6,070.00	2.70	1,496.80	6,445.00
Distributions-PrivateDesignate	37,521.75	170,185.07	161,356.00	61,878.56	268,183.39	268,039.00
Distributions-PublicDesignated	56,620.12	250,685.00	250,685.00	60,896.38	263,926.54	264,071.00
Distributions-TBS Designated	0.00	360,479.80	360,000.00	0.00	423,275.84	423,276.00
Distributions-Undesignated	15,538.44	303,194.94	296,220.00	16,137.98	156,522.75	158,220.00
CSW Gen'l/Corp Donor Desig'd	50,845.75	103,913.86	80,000.00	25,287.50	72,927.72	80,000.00
Total Expenses	238,161.03	2,040,523.62	2,050,843.00	261,076.47	2,148,354.77	2,109,981.00

For Management Purposes Only

Community Shares of Wisconsin
Income Statement with previous year
DRAFT For the Twelve Months Ending December 31, 2022

	Current Mo This Year	YTD This Year	Budget This Year	Current Mo Last Year	YTD Last Year	Budget Last Year
Net Income	\$ <u>163,637.49</u>	\$ <u>(44,090.21)</u>	\$ <u>(97,479.00)</u>	\$ <u>274,045.78</u>	\$ <u>150,555.81</u>	\$ <u>(36,130.00)</u>

**Community Shares of Wisconsin
Balance Sheet
DRAFT April 30, 2023**

ASSETS		
	<i>Current Year - Draft</i>	<i>Previous Year</i>
<i>Current Assets</i>		
Cash Checking	\$ 533,571.53	536,671.30
Cash & CDs BdDesignated	172,792.68	172,215.74
Accounts Receivable	128,030.00	117,008.50
Contracts Receivable	36,565.99	34,413.51
Private Pledges Receivable	122,533.50	124,774.70
Public Pledges Receivable	221,814.60	216,781.18
Prepaid Expenses	4,673.28	632.35
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Total Current Assets	1,219,981.58	1,202,497.28
<i>Property and Equipment</i>		
Capital Equipment	29,418.50	29,418.50
Accum Depreciation--Equip	(23,559.74)	(18,561.91)
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Total Property and Equipment	5,858.76	10,856.59
<i>Other Assets</i>		
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Total Other Assets	0.00	0.00
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Total Assets	\$ 1,225,840.34	1,213,353.87
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 LIABILITIES AND CAPITAL		
<i>Current Liabilities</i>		
Accounts Payable	\$ 212.20	0.00
Due to Contracts	2,726.00	261.00
Campaigns--Deferred A/R	344,348.10	341,555.88
CSW Gen'l/Corp Distr Payable	2,771.10	60.00
Accrued Vacation	0.00	13,315.36
Accrued Wages	0.00	2,232.10
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Total Current Liabilities	350,057.40	357,424.34
<i>Long-Term Liabilities</i>		
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Total Long-Term Liabilities	0.00	0.00
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Total Liabilities	350,057.40	357,424.34
<i>Capital</i>		
Net Assets-Unrestricted	323,121.46	391,788.61
Net Assets-Temp. Restricted	103,000.00	79,000.00
Net Assets-UnrestrictedBequest	103,790.83	103,790.83
Undesignated Dist-BdDesignated	35,000.00	35,000.00
Capital Equipment-BdDesignated	15,000.00	15,000.00
Operating Conting-BdDesignated	122,792.68	122,215.74
Net Income	173,077.97	109,134.35
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Total Capital	875,782.94	855,929.53
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Total Liabilities & Capital	\$ 1,225,840.34	1,213,353.87
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Community Shares of Wisconsin
Income Statement with previous year
DRAFT For the Four Months Ending April 30, 2023

	Current Mo This Year	YTD This Year	Budget This Year	Current Mo Last Year	YTD Last Year	Budget Last Year
Revenues						
Membership Dues	\$ 0.00	\$ 0.00	\$ 54,000.00	\$ 0.00	\$ 0.00	\$ 54,000.00
Center Membership	700.00	4,300.00	16,300.00	1,725.00	4,675.00	16,300.00
Private Campaigns	12,479.29	141,385.95	290,000.00	17,392.90	167,396.37	292,171.00
Public Campaigns	138,060.25	139,024.79	365,000.00	153,427.48	153,427.48	370,208.00
CSW General	3,775.00	78,015.71	345,000.00	16,929.00	85,653.49	325,000.00
Corporate Donations	6,799.00	21,449.43	60,000.00	3,563.00	28,477.79	55,000.00
The Big Share Revenue	642.15	376,917.23	398,000.00	60.00	390,913.45	390,000.00
In-Kind Contributions	0.00	0.00	3,825.00	0.00	0.00	3,825.00
Awards Celebration	0.00	0.00	12,000.00	0.00	0.00	10,000.00
Grants	0.00	0.00	95,000.00	0.00	6,000.00	85,000.00
Interest Income	405.43	972.46	300.00	7.06	30.15	150.00
Contract Services	0.00	25,395.00	25,395.00	0.00	21,743.00	21,710.00
Round Up	2,339.16	4,760.51	20,000.00	2,601.66	5,246.59	20,000.00
CHIP Revenue	0.00	73,178.12	315,000.00	0.00	75,161.47	310,000.00
Total Revenues	165,200.28	865,399.20	1,999,820.00	195,706.10	938,724.79	1,953,364.00
Expenses						
Personnel	36,830.29	147,259.13	481,600.00	32,733.82	138,653.66	446,500.00
Employee Benefits	3,783.68	16,448.25	66,500.00	4,012.32	17,460.22	86,600.00
401(k) Employer Contributions	0.00	4,132.99	16,000.00	0.00	5,134.46	20,850.00
Hiring	1,183.00	1,183.00	1,000.00	0.00	0.00	1,000.00
Payroll Tax	2,591.44	11,410.18	35,950.00	2,437.16	10,555.36	36,180.00
Rent	4,204.69	16,818.76	50,500.00	4,204.69	21,023.45	48,770.00
Utilities	692.80	3,491.90	7,600.00	700.85	3,179.97	8,400.00
Telephone/Internet	726.25	2,905.00	9,360.00	839.25	3,407.00	10,800.00
Liability & Other Insurance	0.00	4,295.00	4,300.00	0.00	3,934.00	4,930.00
Sunde Blockstein Sundber Grant	0.00	0.00	6,000.00	0.00	0.00	6,000.00
Bank, Credit Card & Other Fees	99.95	1,254.14	6,180.00	244.23	1,986.81	6,180.00
Tech/Equip/Furn	883.63	3,701.05	19,272.00	1,263.43	5,167.24	19,272.00
Depreciation	0.00	0.00	5,000.00	0.00	0.00	3,700.00
Advertising	6,758.38	10,024.03	25,000.00	3,821.82	12,101.47	25,000.00
Copying	262.14	1,013.68	3,725.00	390.14	1,287.91	3,420.00
Postage	18.18	3,112.72	9,450.00	580.00	3,269.51	8,090.00
Printing	0.00	1,365.83	16,250.00	0.00	1,507.13	13,850.00
Professional Services	11,374.68	66,316.84	113,800.00	3,190.79	43,945.09	110,000.00
Subscriptions/Dues	139.39	7,689.31	19,480.00	709.98	9,655.75	20,545.00
Supplies	798.90	6,030.93	16,850.00	326.72	4,025.77	16,425.00
Training/Travel	320.00	1,826.24	6,480.00	0.00	128.34	6,070.00
Distributions-PrivateDesignate	0.00	0.00	203,000.00	0.00	0.00	161,356.00
Distributions-PublicDesignated	0.00	0.00	248,200.00	0.00	0.00	250,685.00
Distributions-TBS Designated	0.00	345,079.75	380,000.00	100.00	360,479.80	360,000.00
Distributions-Undesignated	0.00	29,150.00	168,000.00	0.00	166,000.00	296,220.00
CSW Gen'l/Corp Donor Desig'd	7,812.50	7,812.50	80,000.00	16,687.50	16,687.50	80,000.00
Total Expenses	78,479.90	692,321.23	1,999,497.00	72,242.70	829,590.44	2,050,843.00
Net Income	\$ 86,720.38	\$ 173,077.97	\$ 323.00	\$ 123,463.40	\$ 109,134.35	\$ (97,479.00)

For Management Purposes Only

Community Shares of Wisconsin Highlights of the Proposed 2023 Budget Revisions

Revenues:

- Private and Public Campaigns and The Big Share revenues are adjusted to actual results
- Awards Celebration is increased by a small amount
- Interest Income is increased with the higher rates seen so far this year

Expenses:

- Personnel & Employee Benefits adjusted to reflect actual staffing for the year
- Fees expense: for our particular type of account, bank fees are eliminated when interest rates are higher
- PR (Private)/PU (Public) and TBS (The Big Share) Designated Distributions are adjusted to actual.
- TBS Prizes were higher than originally anticipated and adjusted accordingly

Bottom Line: The revised budget anticipates a positive net income of \$22,759

CSW-----2023 BUDGET REVISION PROPOSAL

REVENUES	2,023 Proposed	2,023 passed Nov	Amount Change	Percent Change	2,022 Actual
Membership Dues	54,000	54,000	0	0%	54,200
Center Membership	16,300	16,300	0	0%	13,675
Private Campaigns	263,919	290,000	(26,081)	-9%	296,854
Public Campaigns	360,839	365,000	(4,161)	-1%	364,460
CSW General	345,000	345,000	0	0%	327,089
Contributions to Endowment	0	0	0	0%	0
Corporate Donations	60,000	60,000	0	0%	66,947
The Big Share Revenue	376,200	398,000	(21,800)	-5%	390,913
InKind Revenue	3,825	3,825	0	0%	3,558
Awards Celebration	15,000	12,000	3,000	25%	13,125
Grants	95,000	95,000	0	0%	115,000
Interest Income	2,300	300	2,000	667%	325
Contract Services	25,395	25,395	0	0%	21,743
RoundUp	20,000	20,000	0	0%	15,036
CHIP Revenue	315,000	315,000	0	0%	313,509
<i>Total Revenues</i>	1,952,779	1,999,820	(47,041)	-2%	1,996,434
EXPENSES					
Personnel	471,600	481,600	(10,000)	-2%	419,664
Employee Benefits	61,500	66,500	(5,000)	-8%	50,271
401k Contribution	16,000	16,000	0	0%	17,882
Hiring	1,000	1,000	0	0%	1,930
Payroll Tax	35,950	35,950	0	0%	31,500
Rent	50,500	50,500	0	0%	50,456
Utilities	7,600	7,600	0	0%	6,977
Phone/Internet	9,360	9,360	0	0%	9,953
Liability & Other Insurance	4,300	4,300	0	0%	3,047
Sunde, Blockstein, Sundberg	6,000	6,000	0	0%	6,000
Contributions to Endowment	0	0	0	0%	0
Bank, Credit Card, Filing Fees	4,680	6,180	(1,500)	-24%	5,371
Tech/Equip/Furniture	19,272	19,272	0	0%	16,302
Depreciation	5,000	5,000	0	0%	4,998
Advertising	25,000	25,000	0	0%	24,605
Copying	3,725	3,725	0	0%	3,414
Postage	9,450	9,450	0	0%	7,462
Printing	16,250	16,250	0	0%	14,907
Professional Fees	128,650	113,800	14,850	13%	136,484
Subscriptions/Dues	19,480	19,480	0	0%	19,948
Supplies	16,850	16,850	0	0%	16,226
Training/Travel	6,480	6,480	0	0%	4,021
Group Distributions-PR/PU Designated	417,142	451,200	(34,058)	-8%	420,870
Group Distributions-Undesignated	140,000	140,000	0	0%	275,195
Group Distributions-TBS Designated	345,080	380,000	(34,920)	-9%	360,480
Group Distributions-TBS Prizes	29,150	28,000	1,150	4%	28,000
CSW & Corp Directed	80,000	80,000	0	0%	103,914
<i>Total Expenses</i>	1,930,019	1,999,497	(69,478)	-3%	2,039,877
SURPLUS / (DEFICIT)	22,759	323			(43,443)